7.2.1- Describe at least two institutional best practices

<table>
<thead>
<tr>
<th>S.no</th>
<th>Best Practice</th>
<th>Proof (Attached)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Earn While Learn</td>
<td>Annexure I</td>
</tr>
<tr>
<td>2</td>
<td>Employability Skill Training</td>
<td>Annexure II</td>
</tr>
</tbody>
</table>
Earn While Learn

ANNEXURE I
REMININDER ::: EARN While LEARN Programme: FREE OF COST SIX MONTHS INDUSTRIAL TRAINING

DAVIET-Department of Training & Placement <placement@davietjal.org>

Tue 11/27/2018 9:53 AM

To: mdaamir644@gmail.com <mdaamir644@gmail.com>; ashumish96@gmail.com <ashumish96@gmail.com>; abhishek.kalla837@gmail.com <abhishek.kalla837@gmail.com>; abhishek_96@icloud.com <abhishek_96@icloud.com>; abhishekeee6@gmail.com <abhishekeee6@gmail.com>; akashd62@gmail.com <akashd62@gmail.com>; raju_akashda@yahoo.com <raju_akashda@yahoo.com>; akshaydhiman71@gmail.com <akshaydhiman71@gmail.com>; amrinder101singh@gmail.com <amrinder101singh@gmail.com>; arpitp66060@gmail.com <arpitp66060@gmail.com>; kumarashishpatna@gmail.com <kumarashishpatna@gmail.com>; pathania.ee@gmail.com <pathania.ee@gmail.com>; gagan.jinda1998@gmail.com <gagan.jinda1998@gmail.com>; gouravpathania09@gmail.com <gouravpathania09@gmail.com>; asishsuman397@gmail.com <asishsuman397@gmail.com>; kiratbandesha@gmail.com <kiratbandesha@gmail.com>; gurpreet.singh61996@gmail.com <gurpreet.singh61996@gmail.com>; harishgill472@gmail.com <harishgill472@gmail.com>; harshit2674@gmail.com <harshit2674@gmail.com>; ranasaab.reet@gmail.com <ranasaab.reet@gmail.com>
Cc: prashar_sushil@yahoo.com <prashar_sushil@yahoo.com>; vishavkapoor55@gmail.com <vishavkapoor55@gmail.com>; ratishb39@gmail.com <ratishb39@gmail.com>; madhu2675@gmail.com <madhu2675@gmail.com>

Dear Student,

It is for the information for all the final year students that DAVIET is going to start a new EARN while LEARN programme.

In this programme students will get opportunity to earn good amount of money while doing six months industrial training.

It’s worthwhile to mention that six months industrial training will be free of cost. DAVIET is doing this exercise in collaboration with TCS ion, Mohali.

For more queries you can contact:
Mr Amit
+916280522411

Interested students can also give their names in the office of undersigned up to 3rd Dec, 2018.

This training is valid for B. Tech (CSE/IT/ME/EE/ECE).

The list if courses according to specific domains will be shared up to 28th Nov, 2018.

With Profound Regards

Er. Sushil Prashar
Head, Training & Placement

Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjal.org |
Phone: 0181-22207650, 2202345
Cell: +91-9988410995 | Email: prashar_sushil@yahoo.com

Our Industry/ Academic Alliances: Cisco | IBM | Microsoft | Oracle | RSofT | CSI | ISTE | IEEE | CII | AIMA
Smart Owls is conducting Online Campus Placement Drive Under "EARN WHILE LEARN" Program on October 02, 2020.

DAVIE-T-Department of Training & Placement <placement@davietjal.org>

Tue 9/29/2020 10:48 AM
To: Head MCA Department <mca@davietjal.org>; MBA Department <mba@davietjal.org>; standon7708@gmail.com <standon7708@gmail.com>
Cc: Principal_DAVIE-T <principal@davietjal.org>; T & P Department <tpdepartment@davietjal.org>

Respected Colleagues,

Greetings of the day!!

I feel immense pleasure to share with you all that Smart Owls is conducting Online Campus Placement Drive Under “EARN WHILE LEARN” Program, for All B. Com, BBA & BCA Students on October 02, 2020.

The schedule and other details are as under:

<table>
<thead>
<tr>
<th></th>
<th>Company Name</th>
<th>Smart Owls</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Branch(s) Eligible</td>
<td>B. Com, BBA &amp; BCA</td>
</tr>
<tr>
<td>3</td>
<td>Job Profile</td>
<td>Business Development Associate</td>
</tr>
<tr>
<td>4</td>
<td>Job Type</td>
<td>Part Time</td>
</tr>
<tr>
<td>5</td>
<td>Salary</td>
<td>6000/- Per Month + Incentive</td>
</tr>
<tr>
<td>6</td>
<td>Location</td>
<td>Jalandhar</td>
</tr>
<tr>
<td>7</td>
<td>Date / time</td>
<td>October 02, 2020 /10:00 AM (onwards)</td>
</tr>
<tr>
<td>8</td>
<td>Interview process</td>
<td>Online Interview</td>
</tr>
<tr>
<td>9</td>
<td>Website</td>
<td><a href="http://www.smartowls.com">www.smartowls.com</a></td>
</tr>
</tbody>
</table>

Interested student must register to the below mentioned link.

https://forms.gle/pLbcxifi66d4JMG21A

You are requested to kindly share the above information among the students of your respective department.

With Profound Regards

Er. Sushil Prashar
Head-Department of Training and Placement,
Convener-Centre of Incubation & Entrepreneurship,
Convener- DAVIE-T SKILL Centre,
Convener- Centre of Advanced Studies.
Cell: +91-9988449095 | Email: prashar_sushil@yahoo.com
Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjal.org |
Phone: 0181-22207650, 2202345
DELBRIC INDUSTRY INTERVIEWS UNDER EARN WHILE LEARN PROGRAM.

DAVIET-Department of Training & Placement <placement@davietjal.org>

Thu 10/8/2020 3:06 PM

Cc: T & P Department <tpdepartment@davietjal.org>

Bcc: jindalmuskan409@gmail.com; jindalmuskan409@gmail.com; Harkiratdayal8@gmail.com; Harkiratdayal8@gmail.com; Preetiguptaoc20@gmail.com; Preetiguptaoc20@gmail.com; thekunal021@gmail.com; thekunal021@gmail.com; paarthsharma555@gmail.com; paarthsharma555@gmail.com; aasthadhingra10@gmail.com; aasthadhingra10@gmail.com; nk3778373@gmail.com; nk3778373@gmail.com; zetoonparveen@gmail.com; zetoonparveen@gmail.com; Preetiguptaoc20@gmail.com; Preetiguptaoc20@gmail.com; sr907218@gmail.com; sr907218@gmail.com; mannatbhamber3@gmail.com; mannatbhamber3@gmail.com; malikasain1995ji@gmail.com; malikasain1995ji@gmail.com; sr907218@gmail.com; sr907218@gmail.com; sakshibhar5@gmail.com; sakshibhar5@gmail.com; afsana2556@gmail.com; afsana2556@gmail.com; vaishaikapoor182000@gmail.com; vaishaikapoor182000@gmail.com; saksham12sharma@gmail.com; saksham12sharma@gmail.com; Jasmeetpauli@gmail.com; Jasmeetpauli@gmail.com; maullkshrishti@gmail.com; maullkshrishti@gmail.com; nk3778373@gmail.com; nk3778373@gmail.com

Dear Student,

As you have registered for the Earn While Learn Scheme, it is to inform you that Delbric Industry is conducting Interviews for DAVIET students under Earn While Learn Program.

Interested students are required to register to the following link. All the Job details are provided in the link.

https://docs.google.com/forms/d/e/1FAIpQLSe_yNLcBG1gWyUCUpi-WmK-yAlhZPXie33BFXsCDV6aRLGnDg/viewform?vc=0&c=0&w=1&flr=0&usg=mailto_form_link

Job in Delbric Industry, Mohali

We are hiring for US Voice Process (Night Shifts) Job
Vacancies: 20 Only Qualifications: Any Graduate
Salary: 12,500/- to 40,000/- + incentives Required
Excellent English Communication Skills.

docs.google.com

With Profound Regards

Er. Sushil Prashar
Head-Department of Training and Placement,
Convener-Centre of Incubation & Entrepreneurship,
Convener-DAVIET SKILL Centre,
Convener-Centre of Advanced Studies.
Cell: +91-9988449095 | Email: prashar_sushil@yahoo.com

DAVIET
Jalandhar

Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjal.org |
Phone: 0181-22207650, 2202345

https://outlook.office.com/mail/d/AAQkADA3YjAxN6MwLW5NZUJNDjzNCjOwE4lt2YTQazMWE6oZlRlZAAQKmOzZCwTtpAkM%2BX6Qw1...
Email Ref. No. DAVIET/2020-21/TPO/ 73 || IMPORTANT | Internship Opportunity under EARN WHILE YOU LEARN | WhiteHat JR

DAVIET-Department of Training & Placement <placement@davietjal.org>

Fri 3/5/2021 10:19 AM

Cc: Principal_DAVIET <principal@davietjal.org>; drmanojkumarindia@gmail.com <drmanojkumarindia@gmail.com>; ALL HODS & IC <allhodsic@davietjal.org>; T & P Department <tpdepartment@davietjal.org>; Dean Academics, DAVIET <deanacademics@davietjal.org>; Dean SA In-charge <deansa@davietjal.org>; Dean - RIC, DAVIET <deannri@davietjal.org>; AS Department <as@davietjal.org>

Bcc: CE Students 2021 Batch <cestudents@davietjal.org>; CSE Students 2021 <csetpo@davietjal.org>; ECE Students 2021 <ecestudents@davietjal.org>; EE Students 2021 <eestudents@davietjal.org>; IT Students 2021 <itstudents@davietjal.org>; ME Department 2021 <medepartment2021@davietjal.org>; MCA Students 2021 <mcastudents@davietjal.org>; MBA Students 2021 <mbastudents@davietjal.org>

2 attachments (2 MB)

WhiteHat Jr Introduction Deck.pdf; Pre Sales Intern JD.pdf;

Dear Student,

In regard to trail mail, it is for the information for the students who have registered for the WHITEHAT Jr. placement drive that telephonic interview for the WhiteHat Jr. is going to begin from today i.e., 05/03/2021 till 18/03/2021.

In lieu of same, you are hereby informed to be prepared and be available from 09:00AM - 05:00PM during the said dates.

In case, any student who have registered under the Whitehat Jr. portal (shared earlier) and still did not get telephonic call from the company's end between said dates, please contact undersigned.

With Profound Regards

Dr. Sushil Prashar
Head-Department of Training and Placement,
Convener-Centre of Incubation & Entrepreneurship,
Convener- DAVIET SKILL Centre,
Convener-Centre of Advanced Studies.
Cell: +91-9988449095 | Email: prashar_sushil@yahoo.com

Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjal.org |
Phone: 0181-22207650, 2202345

Our Industry/Academic Alliances: Cisco | IBM | Microsoft | Oracle | RSoft | CSI | ISTE | IEEE | CII | AIMA

**Disclaimer:**

The information contained in this communication is intended solely for the use of the individual or entity to whom it is addressed. It may contain confidential or legally privileged information. If you are not the intended recipient you are
Email Ref. No. DAVIET/2021-22/TPO/02 | EARN WHILE YOU LEARN | ITENIC TECHNOLOGIES PLACEMENT DRIVE.

DAVIET-Department of Training & Placement <placement@davjiet.org>

Wed, 4/28/2021 11:26 AM

Cc: Principal_DAVIET <principal@davjiet.org>; drmanojkumarindia@gmail.com <drmanojkumarindia@gmail.com>; ALL HODs & IC <allhodscs@davjiet.org>; T & P Department <tpdepartment@davjiet.org>; Dean SA In-charge <deansa@davjiet.org>; Dean Academics, DAVIET <deeanacademics@davjiet.org>; Dean - RIC, DAVIET <deanric@davjiet.org>; Dean College Accreditation - DAVIET <dca@davjiet.org>; Dr Suman Tandon - MBA <sumant.tandon@davjiet.org>

Bcc: Aashray Sharma <aashrayanyal1234@gmail.com>; abhishekarya336@gmail.com <abhishekarya336@gmail.com>; amanbhagat1575ab@gmail.com <amanbhagat1575ab@gmail.com>; arpitjaswal51@gmail.com <arpitjaswal51@gmail.com>; Danish.mahy500@gmail.com <Danish.mahy500@gmail.com>; itsdbr@gmail.com <itsdbr@gmail.com>; hslmar06@gmail.com <hslmar06@gmail.com>; Vishushingh691@gmail.com <Vishushingh691@gmail.com>; karanpdl2313@gmail.com <karanpdl2313@gmail.com>; karanveersingh7872@gmail.com <karanveersingh7872@gmail.com>; kartikkchaundry1714@gmail.com <kartikkchaundry1714@gmail.com>; nikhilthakur.com@gmail.com <nikhiltakur.com@gmail.com>; rohan1999jaswal@gmail.com <rohan1999jaswal@gmail.com>; rohit657@gmail.com <rohit657@gmail.com>; siddharth1122000@gmail.com <siddharth1122000@gmail.com>; ak751307.guru@gmail.com <ak751307.guru@gmail.com>; sethityeavan@gmail.com <sethityeavan@gmail.com>; katalyogesh@gmail.com <katalyogesh@gmail.com>; sukhpreets2608@gmail.com <sukhpreets2608@gmail.com>; ankkur03@gmail.com <ankkur03@gmail.com>

Dear Student,

It is for the information of all the students of DAVIET that M/s ITENIC TECHNOLOGIES is hiring for CCE Profile under our visionary & innovative program i.e., Earn While You Learn. And it is also worthwhile to mention here that keeping in view the current pandemic situation, DAVIET providing this opportunity to "Work from Home" only.

I am glad to share with you all that any student of any Course/Semester/Branch can apply for the same.

Please find below the brief Job Description:

**JOB DESCRIPTION**

**Salary**
Fresher - CTC - 13,500 || In Hand 10,000
Experienced CTC-17500 || In Hand -13080

**Roles and Responsibilities:**
- Have to troubleshoot customer problems.
- Have to work in shifts
- Resolves product or service problems by clarifying the customers complaint, determining the cause of the problem, selecting and explaining the best solution to solve the problem, expediting correction or adjustment, and following up to ensure resolution.
- Recommends potential products or services to management by collecting customer information and analysing customer queries.

**Desired Candidate Profile:**
- Candidate should be 18-year-old
- Should be minimum 10+2 pass.
- Diploma holder and graduate candidate are also eligible
- Fresher and experienced both can apply for this job.

https://outlook.office.com/mail?cid=AAQkADA3YjAxNcMWLw5N2u1DOzNC1hOIkzTQ2YTQzMeOWRIZAAQAh%2Fb6EIN21DnNHzU0%...
Employability Skill Training

ANNEXURE II
Regarding Employability Skill Training.

DAVIET-Department of Training & Placement <placement@davietjal.org>

Wed 8/19/2020 12:11 PM
To: ALL HODs & IC <allhodsc@davietjal.org>
Cc: T & P Department <tpdepartment@davietjal.org>

Respected Colleagues,

Greetings of the day!!

Aptitude is basically defined as an innate, learned or acquired ability of an individual to perform certain tasks. Aptitude tests inculcate many factors like Numerical reasoning, verbal reasoning, abstract reasoning, speed, accuracy, and other such abilities. Most commonly these tests would ask the student a question about their Skills, Values, Likes, Dislikes and their innate abilities. The test measures the strongest and the weakest areas in each realm of understanding and the innate psychometric ability that the student may possess. Usually, these tests involve the use of psychometric tests consisting of multiple-choice questions, wherein a student has to select any one choice out of the given options.

Most of the companies use aptitude tests as a way to assess the specific capabilities of potential candidate. They are often used as a method of screening to identify high caliber candidates. The content of an aptitude test, particularly in an industry such as innovation, needs careful thought and consideration. They are used to assess candidates in terms of their skills, knowledge, ability and personality. Aptitude tests are an accurate way of predicting the potential contribution of a candidate and the likelihood of them achieving success within the organization. It can sometimes be difficult from an interview alone to assess the candidate’s skills, so an aptitude test provides the company with a greater insight into their capabilities.

Poor Performance of Students in the SAT: As you all are aware that department of training and placement had conducted two Online Skill Assessment Test (SAT I & SAT II) on April 20 & 21, 2020. These tests were designed in the same pattern as conducted by various companies that came for the placements on campus in previous placement drives. These tests evaluated students on Aptitude skills, Communication skills and Programming skills. These three skill sets are majorly responsible for final placement of the students. After analyzing the results it was found that in both tests (SAT I & SAT II), on an average 12% of the students were able to qualify. And this fact was already shared. It was forecasted that if the same situation persisted and students were not trained on the above mentioned skills (Aptitude skills, Communication skills and Programming skills), we might face problems during the final placement drive. Now, at this juncture we can see that the results are same as predicted. Even with a record number of companies visiting the campus the number of students placed has not increased owing to their poor performance in the placement process.

Further I would also like to share with you the sorrowful news that due to COVID pandemic many of the corporate houses have stopped their hiring which may decline the number of company’s visits our institute for placements this year.

Placement status is a core reflection of any Institute. Hence to strengthen the placement count of the institute even during the COVID Pandemic, Department of Training & Placement is going to organize the Online Employability Skill Training (EST) program for B.Tech (All Streams), MBA and MCA students.

Important details about the Employability Skill Training:

• The approximate fees for the EST would be Rs 899/-. 
• EST will be tentatively starting from August 30, 2020.

https://outlook.office.com/mail/id/AAQkADA3YjXUsG3gh8v2zNC1h0WE4LTQ2YTQzMWExOWRZAAQAGBU0Sx41hxFsgZbXS1Bi0...
EST classes will be taken only on weekends i.e., Saturdays & Sundays.

Interested students may register to the following link latest by August 21, 2020.

https://forms.gle/MyWRA9fa5r7jLxfi8

In lieu of the same, you are requested to kindly circulate the above information among the students of your respective departments.

With Profound Regards

Er. Sushil Prashar
Head-Department of Training and Placement,
Convener-Centre of Incubation & Entrepreneurship,
Convener- DAVIET SKILL Centre,
Convener-Centre of Advanced Studies.
Cell: +91-9986449095 | Email: prashar_sushil@yahoo.com

Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjal.org |
Phone: 0181-22207650, 2202345

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D.A.V INSTITUTE OF ENGINEERING AND TECHNOLOGY, JALANDHAR proudly announces

"SAKSHAM"

The Skill Development Program

Salient Features of the Program :-

änn Any citizen of India can register.

✓ No Registration Fee.

✓ Certification Course.

⇒ Opportunity to earn up to 20000/- per month after the successful completion of the program.

Contact Details :-

✉ daviet@davietjal.org

⇒ visit davietjal.org

Toll Free - 18601800126
REGARDING "ABHYAAS 1.0" : A WEBINAR ON APTITUDE & PERSONALITY DEVELOPMENT on September 12, 2020.

DAVIET-Department of Training & Placement <placement@davietjhal.org>

Fri 9/11/2020 11:11 AM

Cc: Principal_DAVIET <principal@davietjhal.org>; drmanojkumarindia@gmail.com <drmanojkumarindia@gmail.com>; ALL HODs & IC <allhodsic@davietjhal.org>; T & P Department <tpdepartment@davietjhal.org>

Bcc: CSE Students 2021 <csetpo@davietjhal.org>; ECE Students 2021 <ecestudents@davietjhal.org>; EE Students 2021 <eestudents@davietjhal.org>; IT Students 2021 <itstudents@davietjhal.org>; MBA Students 2021 <mbastudents@davietjhal.org>; MCA Students 2021 <mcastudents@davietjhal.org>; aashrayanyal1234@gmail.com <aashrayanyal1234@gmail.com>; aasisdeepSingh032@gmail.com <aasisdeepSingh032@gmail.com>; akashsharmaaaaaaa@gmail.com <akashsharmaaaaaaa@gmail.com>; akgure1998@gmail.com <akgure1998@gmail.com>; akshayaramgarhia78@gmail.com <akshayaramgarhia78@gmail.com>; akshdaksh28@gmail.com <akshdaksh28@gmail.com>; prince21753@gmail.com <prince21753@gmail.com>; incasif@gmail.com <incasif@gmail.com>; chiragbhandari02@gmail.com <chiragbhandari02@gmail.com>; danishbakshi0889@gmail.com <danishbakshi0889@gmail.com>; 24dhirajsharma@gmail.com <24dhirajsharma@gmail.com>; dilshan.chauhan786@gmail.com <dilshan.chauhan786@gmail.com>; gobinds583@gmail.com <gobinds583@gmail.com>; gopsn99@gmail.com <gopsn99@gmail.com>

Dear Student,

Keeping in view the current ongoing placement drives and to boost the number of placements, the department of training & placement is going to organize "ABHYAAS 1.0" a WEBINAR ON "APTITUDE & PERSONALITY DEVELOPMENT" on ZOOM platform for all the B. TECH (all branches), BBA, BCA, MBA & MCA final year students.

The schedule of said program is as follows:

<table>
<thead>
<tr>
<th>Date</th>
<th>Time</th>
<th>Module</th>
<th>Zoom Credentials</th>
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<tbody>
<tr>
<td>September, 12 2020</td>
<td>11:00AM to 01:00 PM</td>
<td>APTITUDE</td>
<td>ZOOM ID: 85499634885 PASSCODE: 382771</td>
</tr>
<tr>
<td>September, 12 2020</td>
<td>02:00PM to 04:00 PM</td>
<td>PERSONALITY DEVELOPMENT</td>
<td>ZOOM ID: 85339706066 PASSCODE: 012026</td>
</tr>
</tbody>
</table>

With Profound Regards

Er. Sushil Prashar
Head-Department of Training and Placement,

https://outlook.office.com/mail/id/AAGkADA3YjAxNGMwLWt5N2U5DizNC1hOWN4LTQ2YTQzMWExOWRI=AAAGAPCe=4BDY=2Bx25cX64T++71:3
Regarding Webinar on “Young India, Innovative India & Self reliant India” on October 16, 2020.

DAVIET-Department of Training & Placement <placement@davietjalg.org>

Wed 10/14/2020 12:30 PM

To: ALL HODs & IC <allhodsic@davietjalg.org>
Cc: drmanojkumarindia@gmail.com <drmanojkumarindia@gmail.com>; Principal_DAVIET <principal@davietjalg.org>; T & P Department <tpdepartment@davietjalg.org>

1 attachments (162 KB)

IMG-20201013-WA0008.jpg.

Respected Colleagues,

Greetings for the Day!!

This is to inform you all that Centre for Incubation and Entrepreneurship and Institution of Electronics and Telecommunication Engineers (IETE) Jalandhar Sub Centre is organizing webinar on “Young India, Innovative India & Self-reliant India” on October 16, 2020 from 6:00 to 7:00 PM.

Prof. V.K Kaul who is presently Professor in the Department of Business Economics and Dean, Faculty of Applied Sciences and Humanities, University of Delhi will be the Speaker for the day who will brief about the various opportunities in the field of Entrepreneurship for the youth of India under the Atmanirbhar Bharat Abhiyaan.

Google Meet Link: https://meet.google.com/bgy-kjmg-fob

You are requested to kindly circulate this information and link among the students of your respective departments.

With Profound Regards

Er. Sushil Prashar
Head-Department of Training and Placement,
Convener-Centre of Incubation & Entrepreneurship,
Convener- DAVIET SKILL Centre,
Convener-Centre of Advanced Studies.
Cell: +91-9988449095 | Email: prashar_sushil@yahoo.com

Address: Kabir Nagar, Jalandhar, Punjab, India | Web: www.davietjalg.org |
Phone: 0181-22207650, 2202345
Our Industry/Academic Alliances: Cisco | IBM | Microsoft | Oracle | RSoft | CSI | ISTE | IEEE | CII | AIMA
Regarding Live Webinar by Dr. Vivek Bindra on 15/08/2020 on "how to start a startup"

DAVIET-Department of Training & Placement: <placement@davietjal.org>
Fri 8/14/2020 10:44 AM
To: ALL HODs & IC <allhodslc@davietjal.org>
Cc: drmanojkumarindia@gmail.com <drmanojkumarindia@gmail.com>; Principal_DAVIET <principal@davietjal.org>; prashar_sushil@yahoo.com <prashar_sushil@yahoo.com>; vishavkapoor55@gmail.com <vishavkapoor55@gmail.com>; ratishb39@gmail.com <ratishb39@gmail.com>; madhu2675@gmail.com <madhu2675@gmail.com>

Dear Colleagues,

Greetings for the day !!

*Department of Incubation and Entrepreneurship DAVIET * in association with team Dr. Vivek Bindra, is going to organise Webinar For Solopreneurs & Students.

Topics to be covered during the Webinar:
"If you want to be rich, be an entrepreneur"

Webinar Will focus on the following main pointers:

- How to start a startup?
- How to raise funds?
- How to find TAMs - total addressable Market?
- How to get the first 100 customers?
- How to know the perfect customer?
- How to validate your idea?
- How to build MVP - minimum viable product?
- How find the right problem to solve? Mujhe kya aata hai, mujhe kya bhaata hai, market kya chahta hai?
- Who to raise seed funds?
- How to get selected by a Startup incubator / accelerator?
- How to build the right personality that attracts success?
- How to go from pocket money to professional salary?
- Difference between an employee, intrapreneur and entrepreneur.
- How to influence people and create success?

Dr Vivek Bindra will be the speaker.

For registrations the one may use the following link:

https://www.badabusiness.com/dd/BIKO001445/

With Profound Regards

Head-Department of Training and Placement,
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I. Title of the Practice

'Earn While Learn'

Goal
The launch of an initiative called 'Earn While Learn' will collaborate with industries and business owners to educate and develop the skill set of our students. The programme outlines the need to introduce new and innovative skills that arm the youths towards increasing our economic growth and competitiveness.

The Context
A Program for all the students called “Earn while Learn” where the student of various streams will get the opportunity to work in the institute premises while they pursue their regular curriculum. It will also help to get the industry exposure before completion of their regular studies.

This Initiative is having a three-pronged impact. On the one hand, students are earning some extra pocket money while on the other, they are getting work experience and hands-on training while studying, something that is missing in our education system. Students who work with us gain practical knowledge which would certainly prove to be beneficial when they move out of college.

Most of the students tend to gain corporate experience while studying and then get into post graduate flagship programs. The traditional Bachelor’s degree-centric model has limited utility in a world focused on workforce development. Therefore this initiative becomes an asset when they enter the full-time job market.

The Practice

- We have developed a clear and coherent vision of what is essentially important to our students. Accordingly, we have organized the interviews for our students in the institute.
- Many Corporate have participated and offered Part Time Jobs to our students based on their respective domains.
- Dedicated Block/Labs facilitate in the Institute for the corporate’s to establish their setup.
- Regular Curriculum has been designed in a way, so the students will get an ample amount of time to work after completion of their classes.
- Dedicated Institute Staff has been assigned to monitor the Progress of students on daily basis.

Evidence of Success

Students improved their Communication Skills, Learn Job specific Skills, Improve their creative thinking, and receive academic credit. They also learn how to interview for a job and develop a job network they can use to find work after graduation. As a result, students present stronger resumes to prospective employers and are better prepared to embark on a career. After getting practical exposure during studies, now they are in a position to compete for jobs, students receive more job offers, are hired more quickly, and are paid higher starting salaries than others competing in the market.

Problems Encountered and Resources Required

Lack of resources and Less Practical exposure in the curriculum of regular studies is the problem. ‘Learning by doing’ and ‘earning while learning’ will become the most important pillar of the future of career development. Practical classrooms required which make the student job ready and enrich their path to a stable employment opportunity across multiple industries and sector both. Candidates must weigh their qualification and skill knowledge more wisely, because at the end what matters in job markets are skills and capabilities, and not just ranks and classroom knowledge.

II. Title of the Practice

Employability Skill Training (EST)

Goal

To enhance career specific skill set(s) of student(s) and to make them globally competent and employable in multinational industries.

The context

Employability Skill Training (EST) programs help students to understand the expectations of employers in the recruitment process and in the workplace. EST gives young people the opportunity to enhance their work readiness through different blocks of targeted training. Participating in training will help students to understand the expectations of employers in both the recruitment process and as a new employee in the workplace. Hence, we have conducted Employability Skill Training (EST) program in the institute to make them Industry ready.

The Practice

We have taken the following initiatives in order to strengthen the Industry-Academia confluence:
• Conduct of Industry Week every semester by all departments.
• Constitution of Industry Advisory Board with an intent to seek quality inputs for going
  beyond the prescribed syllabus so as to suit the requirements of industry.
• Conduct of a number of expert talks, workshops, training sessions by our alumni and experts
  from Industry.
• Our industrial tie-ups with Microsoft, Texas Instruments, CISCO etc. also provide necessary
  industry exposure to the budding engineers.
• We have hired the services of competent professional service providers for confidence
  building and soft skills training. In addition, we also have an adjunct faculty from English &
  Foreign Languages University Hyderabad to groom communication and other soft skills as
  required for all round development of students.
• Dedicated Training & Placement/Corporate Relations Cell which maintains a healthy liaison
  with the top-notch industry.
• Dedicated Centre for Entrepreneurship and Incubation. The centre aims to nurture the
  innovative entrepreneurial ideas of the budding technocrats to set up their ventures and thus
  enable them to be the job creators rather than job seekers.
• The Institute has got the membership of CII (Confederation of Indian Industry) and JMA
  (Jalandhar Management Association).

Evidence of Success

• Our Students have placed upto a package of 20lacs.
• DAVIET become the Host Institute of MSME for releasing grant upto 15Lacs.
• All eligible students placed in Multinational companies.
• DAVIET Students become the Entrepreneur and started their own startup.

Problems Encountered and Resources Required

‘Employability’ indicates that a person possesses skills, abilities, and attributes to get a job, and
  to be successful in his profession, which will lead to overall development of the nation. Students
  must deliver what is expected from them by the industries. It is also expected that higher
  education should develop employability among the candidates. Although, education and em-
  ployability are two separate things, but it has been assumed since long that possessing a higher
  degree will ensure of getting a good job.